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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

HOLIDAY SYSTEMS INTERNATIONAL OF  
NEVADA, d/b/a HOLIDAY SYSTEMS  
INTERNATIONAL, a Nevada corporation

Plaintiff,

vs.

VIVARELLI, SCHWARZ AND ASSOCIATES,  
S.A. de C.V., a Mexican corporation; RESORT  
SOLUTIONS INC., a Virginia corporation;  
ROYAL ELITE VACATIONS, LLC, a Virginia  
limited liability company; ROYAL ELITE  
EXCHANGES, LLC, a Virginia limited liability  
company; and AARON SCHWARZ, an  
individual,

Defendants.

CASE NO. 2:10-cv-00471-LRH-GWF

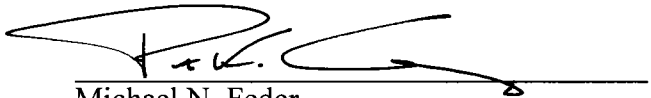
**RESORT SOLUTIONS, INC., ROYAL  
ELITE VACATIONS, LLC AND ROYAL  
ELITE EXCHANGES, LLC'S MOTION  
TO DISMISS PURSUANT TO FRCP 4(m),  
12(b)(4), 12(b)(5), 41(b) and 12(b)(2)**

COME NOW Defendants Resort Solutions, Inc. ("RSI"), Royal Elite Vacations, LLC ("REV"), and Royal Elite Exchanges, LLC ("REE") (collectively referred to as "Moving Defendants"), by and through their counsel of record, the law firm of Gordon Silver, respectfully file this Motion to Dismiss the Complaint filed by Plaintiff Holiday Systems International of Nevada d/b/a Holiday Systems International (hereinafter referred to as "HSI" or "Plaintiff") under Rules 4(m), 12(b)(4) and 12(b)(5) of the Federal Rules of Civil Procedure ("FRCP") for untimely and insufficient service, under FRCP 41(b) for failure to prosecute and under FRCP 12(b)(2) for lack of personal jurisdiction.

1 This Motion is based upon the following Memorandum of Points and Authorities, the  
2 Declaration of Keith D. Kosco, the pleadings and papers on file herein and any oral argument  
3 that this Honorable Court may entertain.

4 Dated this 7<sup>th</sup> day of May, 2012.

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17 *LLC; and Roval Elite Exchanges, LLC*

13 **MEMORANDUM OF POINTS AND AUTHORITIES**

14 **I. INTRODUCTION**

15 In the underlying action, Plaintiff is alleging the following claims against the Moving  
16 Defendants: trademark infringement; unfair competition and false designation of origin;  
17 misappropriation of confidential and proprietary assets; interference with contractual  
18 relationships; unjust enrichment; conversion; and inducement to breach contract. See generally  
19 Complaint, at Doc. No. 1 (on file).

20 Plaintiff instituted the underlying action in April 2010, based upon certain alleged  
21 activities in 2008. Despite obtaining a 90-day extension to serve process upon all defendants in  
22 the underlying action in August 2010, Plaintiff waited nearly 700 days after initiating the  
23 underlying action to serve process upon all defendants—in March 2012. RSI, REV and REE  
24 have been severely prejudiced by Plaintiff's unsubstantiated delay in now attempting to  
25 prosecute the underlying lawsuit—especially given that Plaintiff unjustifiably admitted to not  
26 wanting to serve process upon RSI, REV and REE until after serving VSA and Mr. Schwarz.  
27 Plaintiff's disregard for the 120-day rule under FRCP 4(m) and want of prosecution warrants  
28 dismissal under FRCP 12(b)(4) and 12(b)(5). Similarly, dismissal under FRCP 12(b)(2) is

warranted here as result of the Court's lack of personal jurisdiction over RSI, REV and REE.

## II. PERTINENT PROCEDURAL HISTORY

### A. Commencement of Underlying Action

- Plaintiff Holiday Systems International of Nevada d/b/a Holiday Systems International (hereinafter referred to as "HSI" or "Plaintiff") initiated the underlying action against Defendants Vivarelli, Schwarz and Associates, S.A. de C.V. ("VSA"), Aaron Schwarz ("Mr. Schwarz"), Resort Solutions, Inc. ("RSI"), Royal Elite Vacations, LLC ("REV"), and Royal Elite Exchanges, LLC ("REE") on April 5, 2010.<sup>1</sup> See Complaint, at Doc. 1 (on file).
- The Court issued Summons as to RSI, REV and REE on April 6, 2010. See Summons Issued, at Doc. No. 3 (on file).
- Plaintiff never served RSI, REV and REE with the Complaint or the Summons issued on April 6, 2010.
- On May 21, 2010, Plaintiff submitted a proposed summons to be issued as to VSA along with a Motion for Issuance of Letters Rogatory for VSA. See Proposed Summons, at Doc. No. 8 (on file); Motion for Issuance, at Doc. No. 9 (on file).
- The Court issued Summons as to VSA on May 24, 2010 and Letter Rogatory for VSA on June 30, 2010. See Summons, at Doc. 10 (on file); Letters Rogatory, at Doc. 11 (on file). Plaintiff apparently never served VSA with the Complaint or Summons issued on May 24, 2010.

### B. Plaintiff's Request for an Extension of Time to Effectuate Service

- On August 4, 2010, Plaintiff filed an ex parte Motion for Additional Time to Effect Service of Process, which this Honorable Court granted on August 6, 2010, giving Plaintiff until November 4, 2010 to effectuate service on all defendants. See Order, at Doc. No. 13 (on file).
- Plaintiff's ex parte Motion for Additional Time was filed **121 days** after Plaintiff filed its Complaint.
- Within the ex parte Motion for Additional Time, Plaintiff sought "at least an additional ninety (90) days to effectuate service of process on VSA and Defendant Schwarz through appropriate Mexican legal channels, and the same additional time period in which to serve the Royal Elite Entities [(RSI, REV and REE)] until such time as both VSA and Defendant Schwarz have been served in Mexico." See Motion (p. 4), at Doc. No. 12 (on file herein).
- As conclusorily asserted in the ex parte Motion for Additional Time, Plaintiff had not served RSI, REV and REE because Plaintiff was "highly concerned that providing notice of this action to one or more of these [Royal Elite] entities [would] cause VSA and/or Defendant Schwarz to evade service of process in Mexico." See id. (at p. 3).

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<sup>1</sup>The undersigned counsel does not represent VSA or Mr. Schwarz in the underlying action.

- As apparent in the Court's docket sheet, Plaintiff had not sought any issuances of summons or letters rogatory for Mr. Schwarz prior to filing its ex parte Motion for Additional Time on August 4, 2010.
- In requesting an **additional ninety (90) days** for service of process upon all defendants in the underlying action, Plaintiff failed to demonstrate any causal link or prejudice of serving RSI, REV and REE within the requisite 120 days under FRCP 4(m) and how VSA and Mr. Schwarz would allegedly evade service as a result of RSI, REV and REE being served on time.

*C. Plaintiff's Lack of Good Faith in Attempting to Effectuate Service of Process*

- On August 25, 2010, Plaintiff filed an Amended Motion for Issuance of Letters Rogatory for VSA. See Amended Motion for Issuance, at Doc. No. 14 (on file).
- On September 10, 2010, the Court issued Letters Rogatory for VSA. See Letters Rogatory, at Doc. No. 15 (on file).
- Plaintiff waited until December 30, 2010 to submit a new proposed summons to be issued as to VSA; this was **146 days** after the Court had granted Plaintiff **90 additional days** to serve all defendants in the instant action. See Proposed Summons, at Doc. No. 21 (on file).
- The Court issued Summons as to VSA on January 3, 2011. See Summons, at Doc. No. 22 (on file).
- Plaintiff waited until March 28, 2011 to submit two (2) new proposed summons to be issued as to Mr. Schwarz; this was **234 days** after the Court had granted Plaintiff **90 additional days** to serve all defendants in the underlying action. See Proposed Summons, at Doc. No. 24 (on file); Revised Proposed Summons, at Doc. No. 26 (on file).
- Pursuant to Plaintiff's repeated requests on March 28, 2011, the Court issued Summons as to Mr. Schwarz on March 28, 2011 and March 29, 2011, respectively. See Summons, at Doc. No. 25; Summons, at Doc. No. 27.
- Despite Plaintiff's suggestion of Mr. Schwarz being in Mexico in Plaintiff's ex parte Motion for Additional Time (filed on August 4, 2010), Plaintiff again did not seek any letters rogatory for Mr. Schwarz.

*D. Clerk of the Court's Notice for Application for Dismissal for Want of Prosecution*

- On February 10, 2012, which was **676 days** after Plaintiff filed its Complaint and **553 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010), the Clerk of the Court issued a Notice under Local Rule 41-1 as to making an application to the Court for dismissal for want of prosecution. See Notice, at Doc. No. 28 (on file).
- As apparent in the Court's docket sheet, Plaintiff had not sought any issuances of summons for RSI, REV or REE at any time between the Court granting Plaintiff an additional **90 days** for service of process (on August 6, 2010) and the Clerk of the Court issuing its Local Rule 41-1 Notice on February 10, 2012—again, a gap of **553 days**.

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*E. Plaintiff's Insufficient "Service" upon RSI, REV and REE*

- On February 27, 2012, Plaintiff finally sought the issuances of Summons as to RSI, REV and REE—despite not seeking any leave for an additional extension of time for service pursuant to FRCP 4(m). See Proposed Summons, at Doc Nos. 29, 30 and 31 (on file).
- The Court issued Summons as to RSI, REV and REE, pursuant to Plaintiff's deficient request, on February 28, 2012. See Summons, at Doc. No. 32.
- Plaintiff "served" RSI, REV and REE with deficient Summons and Complaint on March 2, 2012—which was **697 days** after Plaintiff filed its Complaint and **574 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010). See Summons Returned Executed, at Doc. Nos. 46, 47 and 48 (on file). Plaintiff had not sought leave of the Court in untimely "serving" RSI, REV and REE **697 days** after filing the Complaint.
- Despite issues pertaining to VSA and Mr. Schwarz allegedly evading service since the commencement of the underlying action, Plaintiff's deficient "service" upon RSI, REV and REE occurred a mere **three (3) days** after the Court issued the Summons as to RSI, REV and REE.<sup>2</sup>

*F. Plaintiff's Insufficient "Service" upon Mr. Schwarz*

- On February 28, 2012, Plaintiff sought the issuances of Summons as to Mr. Schwarz—despite not seeking any leave for an additional extension of time for service pursuant to FRCP 4(m). See Proposed Summons, at Doc. No. 33 (on file).
- The Court issued Summons as to Mr. Schwarz, pursuant to Plaintiff's deficient request, on February 29, 2012. See Summons, at Doc. No. 34 (on file).
- Plaintiff again did not seek any letters rogatory for Mr. Schwarz despite Plaintiff's suggestion of Mr. Schwarz being in Mexico in Plaintiff's ex parte Motion for Additional Time (filed on August 4, 2010).
- Plaintiff apparently "served" Mr. Schwarz by electric means with deficient Summons and Complaint on March 1, 2012—which was **696 days** after Plaintiff filed its Complaint and **573 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010). See Certificate of Service for Summons, at Doc. No. 35. Plaintiff had not sought leave of the Court in untimely "serving" Mr. Schwarz **696 days** after filing the Complaint.

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<sup>2</sup>On March 6, 2012, which was **701 days** after Plaintiff filed its Complaint and **578 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010), Plaintiff had sought the issuances of amended Summons to be issued as to RSI, REV and REE. See Proposed Summons, at Doc. Nos. 39, 40, 41. As apparent in the Court's docket sheet, Plaintiff never attempted to serve the amended Summons, along with the Complaint, upon RSI, REV and REE.

- Despite issues pertaining to VSA and Mr. Schwarz allegedly evading service since the commencement of the underlying action, Plaintiff's deficient "service" upon Mr. Schwarz occurred immediately **one (1) day** after the Court issued the Summons as to Mr. Schwarz.<sup>3</sup>

#### *G. Plaintiff's Insufficient "Service" upon VSA*

- On March 2, 2012, Plaintiff sought the issuances of Summons as to VSA—despite not seeking any leave for an additional extension of time for service pursuant to FRCP 4(m). See Proposed Summons, at Doc. No. 36 (on file).
- The Court issued Summons as to VSA, pursuant to Plaintiff's deficient request, on March 5, 2012. See Summons, at Doc. No. 38.
- Despite previous requests, Plaintiff did not seek any letters rogatory for VSA as Plaintiff had previously alleged that VSA was a Mexican entity that had evaded service of process. See, e.g., Plaintiff's ex parte Motion for Additional Time, at Doc. No. 12 (on file).
- Plaintiff apparently "served" VSA with deficient Summons and Complaint on March 6, 2012—which was **701 days** after Plaintiff filed its Complaint and **578 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010). See Summons Returned Executed, at Doc. No. 44 (on file). Mr. Schwarz apparently accepted "service" on behalf of VSA in British Columbia, Canada. Plaintiff had not sought leave of the Court in untimely "serving" VSA **701 days** after filing the Complaint.
- Despite issues pertaining to defendants in the underlying action allegedly evading service since the commencement of the underlying action, Plaintiff's deficient "service" upon VSA occurred immediately **one (1) day** after the Court issued the Summons as to VSA.

#### *H. Plaintiff's Misrepresentations to the Court*

- On March 12, 2012, Plaintiff filed a status report regarding service of process in response to the Local Rule 41-1 Notice of February 10, 2012. Within the status report, Plaintiff **misrepresented** to the Court that it previously "entered an Order that stayed HSI's obligation to serve RSI, REV and REE until such time as it effectuated service on Mr. Schwarz and VSA" (emphasis added). Despite this misrepresentation, Plaintiff admitted in the status report that it did not attempt "service" upon the defendants in the underlying action **until March 2012** even though asserting that "after retaining the services of a private investigator, HSI **finally located Mr. Schwarz in January 2012.**" See Status Report, at Doc. No. 43 (on file).

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<sup>3</sup>Plaintiff apparently made personal service of process upon Mr. Schwarz in British Columbia, Canada on March 6, 2012. See Summons Returned Executed, at Doc. No. 45 (on file).



- The Court's Order of August 6, 2010 only granted Plaintiff an additional **90 days** for service of process. The Court did not grant any "stay" as to Plaintiff's requirements under FRCP 4(m) to timely serve process upon RSI, REV and REE. In any event, the Court has never granted Plaintiff nearly 700 days after filing the Complaint to serve process upon all of the defendants in the underlying action.
- As revealed in the Court's docket sheet, Plaintiff "served" deficient process upon RSI, REV and REE on March 2, 2012 before "serving" process upon VSA on March 6, 2012. Despite Plaintiff's previous suggestions, VSA did not evade this "service" after Plaintiff purportedly "served" RSI, REV and REE on March 2, 2012.
- RSI, REV and REE first became aware of Plaintiff's underlying action on March 2, 2012. Affidavit of Keith D. Kosco in support of Motion to Dismiss ("Kosco Affidavit") (attached hereto as Exhibit A), at ¶ 4.

### III. PERTINENT JURISDICTIONAL FACTS

- RSI, a Virginia corporation formed in July 2001,<sup>4</sup> engages in the business of providing advertising services to customers seeking to rent or sell their timeshare interests in vacation properties. See Kosco Affidavit, at ¶¶ 6-7
- RSI obtains business through customers visiting various vacation resorts (located outside the State of Nevada) and by word-of-mouth referrals. RSI does not direct or engage in any marketing or telemarketing activities in the State of Nevada. Specifically, customers come into contact with RSI's offered services when those customers are visiting vacation resorts in which they have timeshare interests—none of these vacation resorts are located in the State of Nevada. If any customer expresses interest in RSI's services, a RSI representative will eventually reach out to the customer over the telephone to discuss RSI's services in detail. Upon successful negotiation of any deals on the telephone, RSI will then transmit its agreement to that customer over email. RSI does not engage in any business with any vacation resorts located in the State of Nevada. See Kosco Affidavit, at ¶¶ 8-12
- REV, a Virginia limited liability company formed in March 2008, engages in the business of providing customized travel program memberships to customers seeking enhancements or alternatives to vacation ownership packages such as timeshares. REV's business includes offering customers accommodations, cruises, airline ticketing and daily travel discounts.<sup>5</sup> See Kosco Affidavit, at ¶¶ 14-16.
- REV obtains business through customers visiting various vacation resorts (located outside the State of Nevada) and by word-of-mouth referrals. REV does not direct or engage in any marketing or telemarketing activities in the State of Nevada. Specifically, customers come into contact with REV's offered services when those customers are visiting vacation resorts in which they have timeshare interests—none

<sup>4</sup>It has come to the attention of Moving Defendants that an entity known as Resort Solutions, Inc. has apparently been incorporated in the State of Nevada. This Nevada entity has no affiliation or relationship with Defendant Resort Solutions, Inc.—which Plaintiff has admittedly alleged to be a Virginia corporation. See Kosco Affidavit, at ¶ 13.

<sup>5</sup>The membership interests acquired by REV were reassigned to an entity known as Grand Premier Vacations, LLC on March 14, 2011. As a result of reassignment, REV is no longer in active business and does not have any enrolled members or customers. See Kosco Affidavit, at ¶¶ 23-24.

of these vacation resorts are located in the State of Nevada. A management company and/or representative of the vacation resort being visited by the customer will negotiate and execute all membership agreements on behalf of REV. Upon successful negotiation, the management company and/or representative of the vacation resort being visited will forward the executed membership agreement to REV in Virginia, at which point REV will invoice enrollment fees upon the management company and/or representative of the vacation resort (while simultaneously enrolling the customer as a new member to REV). REV does not engage in any business with any vacation resorts located in the State of Nevada. See Kosco Affidavit, at ¶¶ 17-22.

- REE, a Virginia limited liability company formed in May 2009, engages in the business of providing a membership exchange service allowing customers to deposit timeshare interests in vacation properties in exchange for timeshare interests in other vacation properties. REE's business includes offering customers bonus travel options, daily travel discounts, cruise promotions and airline ticketing for enrolled members. See Kosco Affidavit, at ¶¶ 25-27.
- REE obtains business through customers visiting various vacation resorts (located outside the State of Nevada) and by word-of-mouth referrals. REE does not direct or engage in any marketing or telemarketing activities in the State of Nevada. Specifically, customers come into contact with REE's offered services when those customers are visiting vacation resorts in which they have timeshare interests—none of these vacation resorts are located in the State of Nevada. A management company and/or representative of the vacation resort being visited by the customer will negotiate and execute all membership agreements on behalf of REE. Upon successful negotiation, the management company and/or representative of the vacation resort being visited will forward the executed membership agreement to REE in Virginia, at which point REE will invoice enrollment fees upon the management company and/or representative of the vacation resort (while simultaneously enrolling the customer as a new member to REE). REE does not engage in any business with any vacation resorts located in the State of Nevada. See Kosco Affidavit, at ¶¶ 28-33.
- RSI currently has approximately 25,000 customers. Of these approximately 25,000 members, only 28 customers have been Nevada residents since RSI's formation in July 2001. RSI never reached out to these customers in Nevada; these customers became RSI customers while they were visiting vacation resorts located outside the State of Nevada. See Kosco Affidavit, at ¶ 34.
- REV currently has no enrolled customers. See supra, n.5.
- REE currently has approximately 5,000 customers. Of these approximately 5,000 customers, only 11 customers have been Nevada residents since REE's formation in May 2009. REE never reached out to these customers in Nevada; these customers became REE members while they were visiting vacation resorts located outside the State of Nevada. See Kosco Affidavit, at ¶ 35.
- RSI, REV and REE have not maintained any records or offices in the State of Nevada and have no employees in the State of Nevada. See Kosco Affidavit, at ¶ 36.
- Plaintiff has alleged that this Court has jurisdiction over RSI, REV and REE because they have "purposefully directed activities to residents of the state of Nevada" and because they "specifically targeted consumers in Nevada . . . through at least the operation of interactive webpages." See Complaint, at ¶¶ 16-17 (on file). This is not true. See Kosco Affidavit, at ¶¶ 37-39.



#### IV. LEGAL DISCUSSION

##### *A. Dismissal for Want of Prosecution and Insufficient Service and Process*

*Legal Standard: FRCP 4(m), 12(b)(4) and 12(b)(5)*

A plaintiff must serve summons and complaint upon a defendant within 120 days of filing the complaint or otherwise face dismissal. FRCP 4(m). A court will extend the time for service only upon the plaintiff's showing of good cause. *Id.* Good cause requires a showing of good faith and a reasonable basis, beyond the plaintiff's control, for failing to comply with the Rules. *See In re Sheehan*, 253 F.3d 507, 512 (9th Cir. 2001) (to qualify for "good cause," plaintiff is required to show that (a) defendant received actual notice of the lawsuit; (b) defendant would not suffer prejudice; and (c) plaintiff would be severely prejudiced if lawsuit were dismissed). This standard is ordinarily applied narrowly to protect only those litigants who have exercised meticulous care in attempting to complete service. *See Hamilton v. Endell*, 981 F.2d 1062, 1065 (9th Cir. 1992) (inadvertent error or ignorance of governing rules will not excuse failure to timely serve process). As one court has aptly warned: "The lesson to the federal plaintiff's lawyer is not to take chances. Treat the 120 days with respect reserved for a time bomb." *Braxton v. United States*, 817 F.2d 238, 241 (3d Cir. 1987) (citations omitted). Should a plaintiff not serve process within the requisite 120 days, or any Court extension thereof, FRCP 12(b)(4) and 12(b)(5) allows for the dismissal of the plaintiff's action.<sup>6</sup>

*Dismissal is Necessary: Plaintiff's Failure to Timely Serve Has Caused Undue Prejudice*

Nearly 700 days passed. Plaintiff finally "served" process upon RSI, REV and REE. Why the long wait? Previously, Plaintiff unsubstantially and unjustifiably claimed that serving RSI, REV and REE on time, prior to serving VSA and Mr. Schwarz, would cause VSA and Mr.

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<sup>6</sup>Dismissal under FRCP 12(b)(4) is for insufficient process, whereas dismissal under FRCP 12(b)(5) is for insufficient service of process. Although academically distinct, at least one court has noted that differences between motions under FRCP 12(b)(4) and 12(b)(5) are not clear. *See, e.g., Wasson v. Riverside County*, 237 F.R.D. 423, 424 (C.D. Cal. 2006). In an abundance of caution and in seeking to prevent any waiver of Moving Defendants' challenge to service and process herein, Moving Defendants move the Court for dismissal under both FRCP 12(b)(4) and 12(b)(5).

Schwarz to further evade service.<sup>7</sup> Then why did Plaintiff end up serving RSI, REV and REE prior to accomplishing personal “service” upon VSA and Mr. Schwarz? These questions reveal Plaintiff’s ignorance and disregard for the Rules—and the lack of any good faith. Plaintiff’s failure to “[t]reat the 120 days with respect” should indeed be treated like a “time bomb.” See Braxton, 817 F.2d at 241. Pertinent to the Ninth Circuit’s holding in Sheehan, 253 F.3d at 512, RSI, REV and REE never had notice of the underlying action until Plaintiff “served” process upon them on March 2, 2012—**697 days** after Plaintiff filed its Complaint and **574 days** after the Court granted Plaintiff an additional **90 days** for service of process (on August 6, 2010). See Kosco Affidavit, at ¶¶ 4. In any event, the prejudice suffered by RSI, REV and REE as a result of being “served” process 697 days after commencement of the underlying action far outweighs any claimed prejudice faced by Plaintiff—especially because Plaintiff failed to serve process after obtaining a 90-day extension in August 2010 and because Plaintiff failed to obtain any additional leave from this Court to “serve” all defendants in the underlying action in March 2012.

“[T]he core function of service is to supply notice of the pendency of a legal action, in a manner and at a time that affords the defendant a fair opportunity to answer the complaint and present defenses and objections.” Henderson v. United States, 517 U.S. 654, 672 (1996). Similarly, “[l]imitations periods are intended to put defendants on notice of adverse claims and to prevent plaintiffs from sleeping on their rights.” Crown, Cork & Seal Co., Inc. v. Parker, 462 U.S. 345, 352 (1983). Given that Plaintiff’s underlying action stems from allegations occurring in 2008,<sup>8</sup> and given that nearly 700 days elapsed since the commencement of the underlying action in April 2010, Plaintiff’s failure to timely serve RSI, REV and REE (as a result of its apparent desire to first serve VSA and Mr. Schwarz—which did not even occur), has severely prejudiced RSI, REV and REE. Indeed, notwithstanding that Plaintiff’s claims against the Moving Defendants have no basis in law or in fact, to the extent any relevant evidence ever

<sup>7</sup>Moving Defendants note that Plaintiff never produced any process server affidavits as to VSA and Mr. Schwarz evading service from the time Plaintiff filed its Complaint in April 2010 to finally accomplishing “service” in March 2012.

<sup>8</sup>See Complaint, at ¶¶ 35-37, at Doc. No. 1 (on file).

1 existed, such evidence has been compromised and corrupted due to the prejudicial passage of  
 2 time. It goes without saying that during the time that Plaintiff failed to timely serve and/or even  
 3 notify the Moving Defendants, that certain relevant information may have been disposed of, the  
 4 result of which could be severely prejudicial to the Moving Defendants, if not all of the  
 5 defendants in this action. Not putting RSI, REV and REE on timely notice of Plaintiff's  
 6 underlying action has not given RSI, REV and REE a fair opportunity to answer Plaintiff's  
 7 claims and present overall defenses. Plaintiff has "slept" on its alleged rights and should not be  
 8 condoned for its failure to serve process—a "core function"—upon RSI, REV and REE on time.  
 9 Likewise, the Court should quash Plaintiff's "service," as Plaintiff never sought leave for an  
 10 additional extension to serve all defendants in the underlying action—as Plaintiff was only  
 11 granted an additional 90 days to serve all defendants on August 6, 2010.

12 Accordingly, for the foregoing reasons, RSI, REV and REE respectfully request the  
 13 Court dismiss Plaintiff's underlying action for want of prosecution and insufficient service of  
 14 process under FRCP 4(m), 12(b)(4) and 12(b)(5).

15 ***B. Dismissal Should be with Prejudice***

16 Plaintiff should be estopped from asserting its alleged rights as a result of laches arising  
 17 from Plaintiff's failure to prosecute this action. While dismissal under FRCP 4(m) is generally  
 18 without prejudice, this is the exemplary type of case where dismissal should be with prejudice.  
 19 Notwithstanding the utter lack of merit of any of Plaintiff's claims, Plaintiff's failure to  
 20 prosecute the underlying action warrants a dismissal with prejudice. "The authority of a federal  
 21 trial court to dismiss a plaintiff's action with prejudice because of his failure to prosecute cannot  
 22 be seriously doubted. The power to invoke this sanction is necessary in order to prevent undue  
 23 delays in the disposition of pending cases and to avoid congestion in the calendars of the District  
 24 Courts." Link v. Wabash R. Co., 370 U.S. 626, 629-30 (1962) (citations omitted); see also  
 25 FRCP 41(b). The Ninth Circuit has held that "the failure to prosecute diligently is sufficient by  
 26 itself to justify a dismissal." Anderson v. Air West, Inc., 542 F.2d 522, 524 (9th Cir. 1976).  
 27 "Unreasonable delay creates a presumption of injury to [a defendant's] defenses." Alexander v.  
 28 Pacific Maritime Assoc., 434 F.2d 281, 283 (9th Cir. 1970).

1 Although Plaintiff's claim allegedly arose in 2008, Plaintiff waited two (2) years to file  
 2 its Complaint—on April 5, 2010. See Complaint, at ¶¶ 35-37, at Doc. No. 1 (on file). Plaintiff  
 3 then waited almost two (2) years from the filing of the Complaint to conduct the most basic  
 4 functions of commencing an action—serving the Complaint. Plaintiff can complain all it wants,  
 5 but it has only itself to blame for failing to comply with the simplest of requirements of serving  
 6 the Moving Defendants, parties that could have been served easily within the initial 120-day  
 7 service period, as well as the additional 90-day extension granted by the Court, but for whom  
 8 Plaintiff intentionally and purposefully chose not to serve until this Court issued its Local Rule  
 9 41-1 Notice in February 2012. Indeed, while many if not all of Plaintiff's claims would be  
 10 barred by the application of the statute of limitations,<sup>9</sup> Plaintiff's own actions (rather inactions)  
 11 evidence why this is the quintessential case where laches applies, barring Plaintiff from pursuing  
 12 its claims.

13 Laches is the equitable defense that applies when a party unreasonably delays pursuing  
 14 its claims to the prejudice of the opposing party. See Jarrow Formulas, Inc. v. Nutrition Now,  
 15 Inc., 304 F.3d 829, 835 (9th Cir. 2002) ("Laches is an equitable time limitation on a party's right  
 16 to bring suit, resting on the maxim that one who seeks the help of a court of equity must not  
 17 sleep on his rights.") (internal citations omitted).<sup>10</sup> Here, the evidence in the record—e.g.,  
 18 waiting nearly 700 days after filing the Complaint to initiate service upon Moving Defendants—  
 19 clearly and indisputably evidences that Plaintiff has "slept on its rights." As a result of  
 20 Plaintiff's unexplainable, intentional delay of simply serving the Complaint on the Moving  
 21 Defendants in a timely manner, the Moving Defendants have been severely prejudiced such that  
 22 it is no longer just or equitable to allow Plaintiff to continue to prosecute its claims against the

23  
 24 <sup>9</sup>For example, Plaintiff's claims for misappropriation of confidential and proprietary  
 25 assets and conversion are subject to a three-year statute of limitations. See NRS 11.190(3)(c).  
 26 Similarly, Plaintiff's claims for interference with contractual relationships and inducement to  
 27 breach contract are subject to a three-year limitations period. See Stalk v. Mushkin, 125 Nev.  
 28 21, 27, 199 P.3d 838, 842 (2009).

<sup>10</sup>The Ninth Circuit has specifically held that laches bars trademark infringement claims  
 where the trademark holder "knowingly allowed the infringing mark to be used without  
 objection for a lengthy period of time." See Brookfield Communications, Inc. v. West Coast  
Entertainment Corp., 174 F.3d 1036, 1061 (9th Cir. 1999).

1 Moving Defendants (or any of the defendants in this case). This Honorable Court should throw  
 2 down the hammer now, dismissing the action with prejudice. Any other result would only  
 3 reward Plaintiff for its needless and baseless delay, and unfairly and unjustly prejudice the  
 4 Moving Defendants.<sup>11</sup>

5 ***C. Dismissal for Lack of Personal Jurisdiction***

6 *Legal Standard: Personal Jurisdiction*

7 A court may dismiss a complaint for lack of personal jurisdiction over a defendant. See  
 8 FRCP 12(b)(2). The plaintiff bears the burden of establishing that the court has jurisdiction over  
 9 each defendant. Pebble Beach Co. v. Caddy, 453 F.3d 1151, 1154 (9th Cir. 2006). In the  
 10 absence of an evidentiary hearing, the plaintiff must make a prima facie showing of personal  
 11 jurisdiction to defeat a 12(b)(2) motion to dismiss. Ballard v. Savage, 65 F.3d 1495, 1498 (9th  
 12 Cir. 1995). To make a prima facie showing of jurisdiction, “the plaintiff need only demonstrate  
 13 facts that if true would support jurisdiction over the defendant.” Id. The plaintiff’s allegations  
 14 “may not be merely conclusory, but must assert particular jurisdictional facts which establish the  
 15 necessary ties between the defendant and the forum state.” Pocahontas First Corp. v. Venture  
 16 Planning Group, Inc., 572 F.Supp. 503, 506 (D. Nev. 1983).

17 In order to establish personal jurisdiction, the plaintiff must show that the forum’s long-  
 18 arm statute confers personal jurisdiction over the out-of-state defendant and that the exercise of  
 19 jurisdiction does not violate federal constitutional principles of due process. Haisten v. Grass  
 20 Valley Med. Reimbursement Fund, Ltd., 784 F.2d 1392, 1396 (9th Cir. 1986). “Nevada’s long-  
 21 arm statute . . . reaches the limits of due process set by the United States Constitution.” Baker v.  
 22 Eighth Judicial Dist. Court, 116 Nev. 527, 999 P.2d 1020, 1023 (2000); NRS 14.065(1).  
 23 Therefore, the analyses for Nevada’s long-arm statute and federal due process are the same. Due

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24  
 25 <sup>11</sup>The power to invoke this sanction is necessary in order to prevent undue delays in the  
 26 disposition of pending cases and to avoid congestion in the calendars of the District Courts. Link  
 27 v. Wabash R. Co., 370 U.S. 626, 629-30 (1962) (citations omitted); see also FRCP 41(b). The  
 28 Ninth Circuit has held that “the failure to prosecute diligently is sufficient by itself to justify a  
 dismissal.” Anderson v. Air West, Inc., 542 F.2d 522, 524 (9th Cir. 1976). “Unreasonable delay  
 creates a presumption of injury to [a defendant’s] defenses.” Alexander v. Pacific Maritime  
Assoc., 434 F.2d 281, 283 (9th Cir. 1970).

1 process requires that a defendant “have certain minimum contacts with the forum state ‘such that  
 2 the maintenance of the suit does not offend traditional notions of fair play and substantial  
 3 justice.’” Int’l Shoe Co. v. Washington, 326 U.S. 310, 316, (1945). Due process is satisfied if  
 4 the Court has general or specific jurisdiction over the defendant. Doe v. Unocal Corp., 248 F.3d  
 5 915, 923 (9th Cir. 2001).

6 *Dismissal is Necessary: Lack of General Jurisdiction*

7 The exercise of general jurisdiction is appropriate only where the defendant’s activities in  
 8 the forum state are so “continuous and systematic” that it “approximates physical presence” in  
 9 that state. Bancroft & Masters, Inc. v. Augusta Nat’l Inc., 223 F.3d 1082, 1086 (9th Cir. 2000);  
 10 see also Helicopteros Nacionales de Colombia, S.A. v. Hall, 466 U.S. 408, 416 (1984). In  
 11 addition, the exercise of general jurisdiction must be reasonable. See Amoco Egypt Oil Co. v.  
 12 Leonis Navigation Co., 1 F.3d 848, 852-853 (9th Cir. 1993). In Helicopteros, the Supreme Court  
 13 held that the nonresident defendant’s contacts with the State of Texas did not “constitute the kind  
 14 of continuous and systematic general business contacts” necessary to establish general  
 15 jurisdiction. 466 U.S. at 416. The Helicopteros defendant never registered to do business in  
 16 Texas, never solicited any business in Texas, and maintained no records or offices in Texas. Id.  
 17 However, the Helicopteros defendant purchased products costing more than \$4 million from  
 18 Texas, sent personnel to Texas for training and administration, and received over \$5 million in  
 19 payments drawn from a Texas bank. Id. at 411.

20 Here, the facts mitigate against a finding of general jurisdiction over RSI, REV and REE.  
 21 As with the Helicopteros defendant, RSI, REV and REE have never registered to do any business  
 22 in the State of Nevada and have not maintained any records or offices in the State of Nevada.  
 23 Moreover, the contacts of RSI, REV and REE, if any, are far less continuous and systematic than  
 24 the Helicopteros defendant as RSI, REV and REE have not made any significant business-related  
 25 transactions in Nevada. Also, whereas the Helicopteros defendant purchased products costing  
 26 more than \$4 million from Texas and received over \$5 million in payments drawn from a Texas  
 27 bank, RSI, REV and REE have not made any such purchases or received such significant  
 28 payments in Nevada.



1 RSI currently has approximately 25,000 customers. Of these approximately 25,000  
2 members, only 28 customers have been Nevada residents since RSI's formation in July 2001.  
3 RSI never reached out to these customers in Nevada; these customers became RSI customers  
4 while they were visiting vacation resorts located outside the State of Nevada. See Kosco  
5 Affidavit, at ¶ 34.

6 Similarly, REE currently has approximately 5,000 customers. Of these approximately  
7 5,000 customers, only 11 customers have been Nevada residents since REE's formation in May  
8 2009. REE never reached out to these customers in Nevada; these customers became REE  
9 members while they were visiting vacation resorts located outside the State of Nevada. See  
10 Kosco Affidavit, at ¶ 35.

11 REV does not even have any customers in Nevada—as it does not have any current  
12 customers whatsoever. See Kosco Affidavit, at ¶ 24. The relationships of RSI, REV and REE  
13 with Nevada residents are de minimis and do not amount to the minimum contacts necessary for  
14 general personal jurisdiction.

15 *Moving Defendants' Websites are Insufficient to Confer General Personal Jurisdiction*

16 As explained in CollegeSource, Inc. v. AcademyOne, Inc., 653 F.3d 1066, 1075-76 (9th  
17 Cir. 2011) (citations omitted), “the interactivity of a non-resident defendant’s website typically  
18 provides limited help in answering the distinct question whether the defendant’s forum contacts  
19 are sufficiently substantial, continuous, and systematic to justify general jurisdiction. Interactive  
20 websites where a user can exchange information with the host computer are now extremely  
21 common. If the maintenance of an interactive website were sufficient to support general  
22 jurisdiction in every forum in which users interacted with the website, the eventual demise of all  
23 restrictions on the personal jurisdiction of state courts would be the inevitable result.” Contrary  
24 to Plaintiff’s baseless allegations, RSI, REV and REE have not “specifically targeted consumers  
25 in Nevada” though their websites. See Kosco Affidavit, at ¶ 39. As such, pursuant to the Ninth  
26 Circuit’s holding in CollegeSource, “the operation of [Moving Defendants’] interactive  
27 webpages” cannot confer the Court personal jurisdiction over Moving Defendants.

28 ///

*Dismissal is Necessary: Lack of Specific Jurisdiction*

Specific jurisdiction over a non-resident defendant is appropriate if a defendant's forum contacts create a substantial connection with the forum. See Burger King Corp. v. Rudzewicz, 471 U.S. 462, 476 n.18, (1985). The Ninth Circuit uses the following three-part test to determine the appropriateness of specific jurisdiction:

(1) The nonresident defendant must do some act or consummate some transaction with the forum or perform some act by which he purposefully avails himself of the privilege of conducting activities in the forum, thereby invoking the benefits and protections of its laws[;] (2) the claim must be one which arises out of or results from the defendant's forum-related activities [; and] (3) exercise of jurisdiction must be reasonable.

Doe v. Am. Nat'l Red Cross, 112 F.3d 1048, 1051 (9th Cir. 1997). "The plaintiff bears the burden of satisfying the first two prongs of the test." Schwarzenegger v. Fred Martin Motor Co., 374 F.3d 797, 802 (9th Cir. 2004). After the plaintiff has established the first two prongs, the burden shifts to the defendant to show that exercising jurisdiction would not be reasonable. Id.

**1. Purposeful Availment**

"Purposeful availment analysis turns upon whether the defendant's contacts are attributable to his own actions or solely to the actions of the plaintiff." Decker Coal Co. v. Commonwealth Edison Co., 805 F.2d 834, 840 (9th Cir. 1986). Purposeful availment requires that the defendant exhibit some kind of affirmative conduct allowing or promoting business transactions within the forum state. Id. Thus, "the solicitation of business in the forum state that results in business being transacted or contract negotiations will probably be considered purposeful availment." Sinatra v. Nat'l Enquirer, Inc., 854 F.2d 1191, 1195 (9th Cir. 1988).

RSI, REV and REE have not purposefully availed themselves of the privilege of doing business in Nevada. RSI, REV and REE have never registered to do any business in the State of Nevada and have not maintained any records or offices in the State of Nevada. They have not solicited business or negotiated contracts in Nevada. RSI, REV and REE obtained business through customers visiting vacation resorts located outside the State of Nevada. As discussed above, the fact that RSI and REE have between 11-28 customers in Nevada out of a customer base of 5,000 and 25,000 customers respectively is de minimis for purposes of minimum

1 contacts. Thus, as readily apparent, RSI, REV and REE have not purposefully availed  
2 themselves of the privilege of conducting activities in the State of Nevada.

### 3 **2. Arising Out of Forum-Related Activities**

4 The Ninth Circuit applies a “but for” test to determine whether a particular claim arises  
5 out forum-related activities. Ballard v. Savage, 65 F.3d, 1495, 1500 (9th Cir. 1995). Plaintiff  
6 cannot make a prima facie showing that but for the contacts of RSI, REV and REE in Nevada,  
7 the alleged trademark infringement and other claims for which Plaintiff seeks relief would not  
8 have arisen. None of the activities giving rise to Plaintiff’s allegations in the Complaint occurred  
9 in Nevada. See generally Complaint. As such, Plaintiff cannot satisfy the “but for” test for the  
10 second essential element for specific jurisdiction.

### 11 **3. Reasonableness**

12 The Court’s exercise of specific personal jurisdiction over RSI, REV and REE cannot be  
13 reasonable in light of the other two prongs not being met. To be reasonable, “the exercise of  
14 jurisdiction must comport with fair play and substantial justice.” Schwarzenegger, 374 F.3d at  
15 802. Exercising specific personal jurisdiction over RSI, REV and REE would offend the  
16 traditional notions of fair play and substantial justice. RSI, REV and REE have never conducted  
17 any business in Nevada and never directed any business to the State of Nevada. All of their  
18 business has occurred at vacation resorts located outside of Nevada and in Virginia, where RSI,  
19 REV and REE are located and have been formed. All of RSI, REV and REE’s witnesses and  
20 documents that may be remotely relevant to Plaintiff’s baseless claims are located in Virginia,  
21 not Nevada. See Kosco Affidavit, ¶ at 40. Because RSI, REV and REE have not purposefully  
22 availed themselves of the privilege of conducting business in Nevada, and because none of the  
23 activities giving rise to Plaintiff’s allegations in the Complaint occurred in Nevada, the Court  
24 cannot exercise specific personal jurisdiction over RSI, REV and REE with reasonableness and  
25 without offending the traditional notions of fair play and substantial justice.

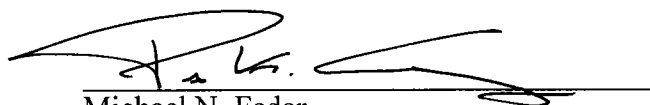
26 Accordingly, for the foregoing reasons, Moving Defendants respectfully request the  
27 Court to dismiss Plaintiff’s underlying action for lack of personal jurisdiction under FRCP  
28 12(b)(2).

1     **V.     CONCLUSION**

2             RSI, REV and REE have been severely prejudiced by Plaintiff's unsubstantiated delay in  
 3 attempting to prosecute the underlying lawsuit—especially given that Plaintiff unjustifiably  
 4 admitted to not wanting to serve process upon RSI, REV and REE until after serving VSA and  
 5 Mr. Schwarz. Plaintiff's disregard for the 120-day rule under FRCP 4(m) and want of  
 6 prosecution warrants dismissal under FRCP 12(b)(4) and 12(b)(5). Similarly, dismissal under  
 7 FRCP 12(b)(2) is warranted here as result of the Court's lack of personal jurisdiction over  
 8 Moving Defendants. Accordingly, Moving Defendants respectfully request this Honorable Court  
 9 to dismiss the underlying action and that dismissal be with prejudice.

10             Dated this 7<sup>th</sup> day of May, 2012.

11                             GORDON SILVER

12                             

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 22                             LLC; and Roval Elite Exchanges, LLC

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**CERTIFICATE OF SERVICE**

The undersigned, an employee of Gordon Silver, hereby certifies that on the 7th day of May, 2012, she caused a copy of the foregoing RESORT SOLUTIONS, INC., ROYAL ELITE VACATIONS, LLC AND ROYAL ELITE EXCHANGES, LLC'S MOTION TO DISMISS PURSUANT TO FRCP 4(m), 12(b)(4), 12(b)(5), 41(b) and 12(b)(2), to be served electronically to all parties of interest through the Court's CM/ECF system as follows:

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